

2017 WMA Annual Convention and Tradeshow

Exhibitor Appointed Contractor (EAC) Request Form

Deadline: September 7, 2017

- An Exhibitor Appointed Contractor (EAC) is any contractor other than the Official Contractor
 providing a service to an Exhibitor within his exhibit space, including (but not limited to) Models,
 Photographers, Florists, etc. as well as Installation/Dismantling Labor. Exhibitors wishing to get
 approval to use an EAC must fill out this form and return it to WMA along with an original
 certificate of insurance prior to the above deadline. (See sample certificate of insurance that
 follows.)
- For services such as electrical, plumbing, telephone, rigging, material handling (including all movement of material and equipment) booth cleaning and catering, no exception will be made and the Official Contractor must be used.

Exhibiting Company Name:		
Booth No.:	Form Submitted By:	
Authorization Signature:		
Exhibitor Appointed Contractor: _		
Contact Name:	Type of Work:	
Address:		
City:	State: Zip:	
Phone:	_Fax: Email:	

Return to: World Millwork Alliance

Attn: Show Management

10047 Robert Trent Jones Parkway

New Port Richey, FL 34655 Phone: (727) 372 – 3665

Fax: (727) 372-2879

Email: mail@WorldMillworkAlliance.com



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Using Exhibitor Appointed Contractor's (EACs) & Labor

An Exhibitor Appointed Contractor (EAC) is any contractor other than an Official Contractor that provides a service to an Exhibitor within his exhibit space. EAC's are independent contractors hired by exhibiting companies to perform services such as labor to build or dismantle their booth, booth supervision, booth design, independent display companies, delivery personnel, technicians, etc. An EAC will be granted access to the exhibit floor ONLY if the *EAC Request Form* and *Certificate of Insurance* have been received and approved by the World Millwork Alliance (WMA), aka Association of Millwork Distributors, and Show Management; and the EAC has met the WMA badging requirements. There will be no exceptions.

An Exhibitor setting up his/her own booth must provide 'Exhibitor' badges for all of their set-up and dismantling staff.

How to register your EAC

- **1. Submit an EAC request form to WMA.** This completed form must come from the exhibiting company and not from the Exhibitor Appointed Contractor.
- 2. Submit an original Certificate of Insurance to WMA. Fax copies are NOT acceptable. A sample Certificate of Insurance is located within the document. Insurance requirements should include the following in the provided certificate of insurance: 1) Commercial General Liability with a limit not less than \$1,000,000 per occurrence/aggregate including coverage for bodily injury, property damage, products and completed operations, operation of mobile equipment, persona/advertising injury liability and contractual liability, alcohol liability; 2) Workers' Compensation and employer's liability insurance in compliance with the requirements of the state where the Exposition is held; 3) Automobile Liability insurance with limits not less than \$1,000,000 each occurrence combined single limit for bodily injury and property damage, including coverage for owned, nonowned and hired vehicles, including loading and unloading operators. Commercial General Liability and Automobile Liability insurance policies shall name as additional insureds WMA, its directors, officers, members, employees, agents and for the Charlotte Convention Center. If requested, copies of additional insured endorsements, primary coverage endorsements and complete copies of policies, satisfactory to Show Management, shall be furnished to Show Management sixty (60) days before the first day of the Event. Certified copies of the Certificates of Insurance or policies shall provide that they may not be cancelled without thirty (30) days' notice to Show Management.
- **3. Official Contractor must be notified.** Exhibitors using agent representatives, for whom a request for exception has been made and approved by WMA, must supply the Freeman Companies with an address and phone number. If the EAC will order services on behalf of an exhibitor, the exhibitor must also provide Freeman with the Third-Party Authorization Form located in the Order forms section.



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EAC approval is subject to the following:

- Approval will be granted only in cases where permission has been requested in writing by the Exhibitor using the appropriate request form and received by the World Millwork Alliance, 10047 Robert Trent Jones Parkway, New Port Richey, FL 34655, no later than September 7, 2017. Any request received after this date will be on a supervision basis only, in which case the Exhibitor must use the Official Contractor's labor.
- 2. The unpacking, erection, assembling, dismantling and packing of displays and equipment must be done by the correct type of Union labor.
- 3. All contractors must use union labor and abide by union jurisdiction in force at the time of the Exposition. An exception will be granted only if it will not interfere with or prejudice the orderly setting up, interim services, or dismantling of the Exposition. An exception will not be granted if it is inconsistent with the commitments and obligations assumed by the WMA in its agreement with the lessor of the exhibition space or in any contract with the Official Contractors. For services, such as electrical, plumbing, telephone, rigging, material handling (including all movement of material and equipment), and booth cleaning, no exception will be made and the Official Contractor must be used.

Badges for EAC Personnel

Set Up Badges - WMA requires all EAC personnel to wear a WMA "set up" badge to gain access to the exhibit floor. Hall security will not allow access into the exhibit hall without an approved WMA badge. Special designated "set up" badges are available at the WMA registration desk.

Rules Governing Use of EAC's

Should you use the services of an Exhibitor Appointed Contractor (EAC), the following requirements must be complied with:

- 1. If you use an EAC (someone other than Freeman Decorating Company) to install and dismantle your display, please be sure that they are aware of the Exhibitor Set-up and Dismantling dates. This schedule will be strictly enforced.
- 2. EAC's must not solicit business on the show floor and must confine their work to the exhibit area of their client(s).
- 3. EAC's must comply with labor agreements and practices and must not commit any acts that could lead to work stoppages, strikes, or labor problems.
- 4. Exhibitors are liable for restoring their exhibit area to its original condition (i.e. free of tape and other remnants of use.)
- 5. EAC's used to set-up your display must be familiar with the installation and dismantling section of your Exhibitor Service Kit.
- 6. It is the Exhibitor's responsibility to advise its Exhibitor Appointed Contractor (EAC) of all of the above. Each exhibitor that is using an EAC is advised to request that a copy of the Exhibitor Service Kit be sent to the EAC or be accessed from Freeman.



Connections that Matter.

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Sample Certificate of Insurance

An **original** certificate of insurance which conforms to the standards indicated below must be submitted by all exhibitors requesting approval for an EAC. **Original Forms need to be mailed to:** World Millwork Alliance, ATTN: Show Management, 10047 Robert Trent Jones Parkway, New Port Richey, FL 34655 *before September 7, 2017.*

* NOTE: ALL DATES MUST INCLUDE COVERAGE DURING MOVE-IN, SHOW DAYS AND MOVE-OUT (October 7 -12, 2017).

