

THE DETERING CO.

BUILDING MATERIALS

— A BUILDING TRADITION SINCE 1926 —

The Detering Company is very pleased to announce the addition of Greg McDonald as sales manager starting on March 26th. Greg has a prodigious history as sales manager in the Houston building market for the past 30 years. Prior to joining the Detering team, Greg worked with the Lonestar/BMC groups from 1984 – 2016, the last 16 years as the sales manager for custom millwork. With his 30+ years of experience Greg brings with him a successful roadmap for leading the growth initiatives of The Detering Company. Greg has been happily married for 35 years and has two kids, son William is 33 and daughter Marleigh is 29. He is an outdoor enthusiast; he loves hunting and fishing as well as mowing his East Texas farm (“good therapy,” he says). Greg is also an avid saltwater fisherman. We are so happy to have Greg as a part of Team Detering, and we look forward to a great future with him at the helm of our sales team.

In addition, we would like to congratulate Rick Mosher in his new role as General Manager for The Detering Company. Rick will oversee all aspects of operations functions, which include inside and counter sales as well as the specialist and showroom sales functions. With Rick's understanding of the customer's expectations, along with his systematic approach to improvement opportunities he has the tools to help take our business to the next level. As Detering looks to the future, we continually strive to improve toward being the best in the eyes of our customers. As a local, family owned supplier for 90 years, we are excited about these changes and additions and believe we are well positioned to successfully service the Houston market for many years to come.